

## **EURASIA STEEL SERVICES**

The Energy Behind Steel



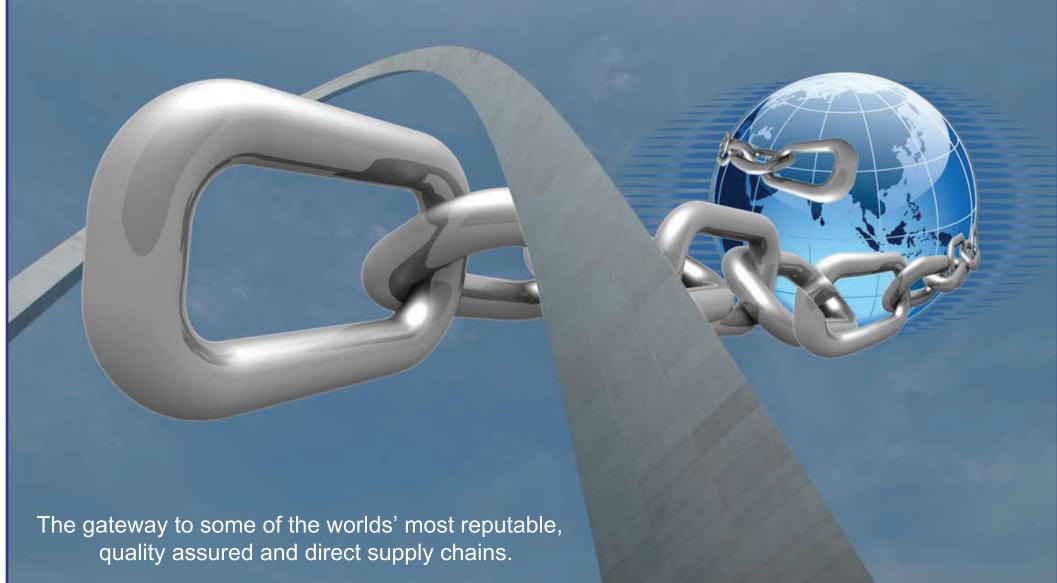
"Welcome to Eurasia Steel Services - we look forward to introducing new direct supply options to you and look forward to working together with you to form a successful, prosperous and long term business relationship."

After over 25 years of working in this industry, the first half of which was dedicated to manufacturing environments producing specialized engineering steels, and the second half spent working much closer with end user markets, I might paraphrase my personal experiences of working together with both groups by suggesting that; 'Producers are from Venus and Users are from Mars.'

Furthermore, it also seems to be the case, that the more demanding the end user markets are - the further apart that producers and users seem to be in their understanding and tolerance of each others' necessities. As a result of this, in many industrial and niche engineering markets, potentially well matched buyers and sellers are often unable to conduct business because of seemingly insurmountable obstacles that appear to stand in the way of progress.

The role of Eurasia Steel Services will be to help broker such business and introduce direct supply opportunities to our clients from our Principal Manufacturers. With the benefit of our enviable experience of working in both upstream and downstream environments, and by utilizing our knowledge of the production, engineering and processing challenges from end to end, Eurasia Steel Services will add value to your supply chain by managing the introductions and relationships on behalf of our Principals, helping to surmount obstacles, negotiate solutions and simplify the technical language and necessities of both parties - in order to facilitate business.

# **EURASIA STEEL SERVICES**



### **Introduction**

Eurasia Steel Services represents a gateway to some of the worlds' best manufacturers, connecting and linking you up with direct access to approved, quality and trusted supply sources that we have developed and nurtured for over 25 years. As a specialist intermediary, we add value to your supply chain by 'best matching' a supply route to best suit your requirements,

managing the introductions and supplier relationships on your behalf - so that you don't have to.



Finding new potential suppliers, whether through the internet or trade directories, is a relatively easy process these days. However, to acquire a good understanding and cooperation with a new supplier is a different story altogether. Nevertheless, whether it be industrial raw materials, feedstock, long products or shaped and machined components that you are looking to source, Eurasia Steel Services will ensure that the support and cooperation is quickly established with the suppliers that we represent.

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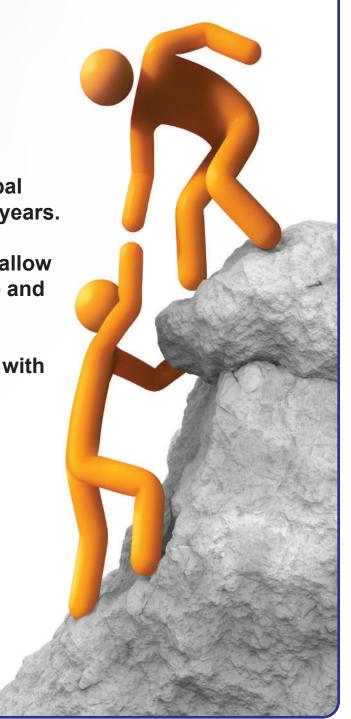
### Our role

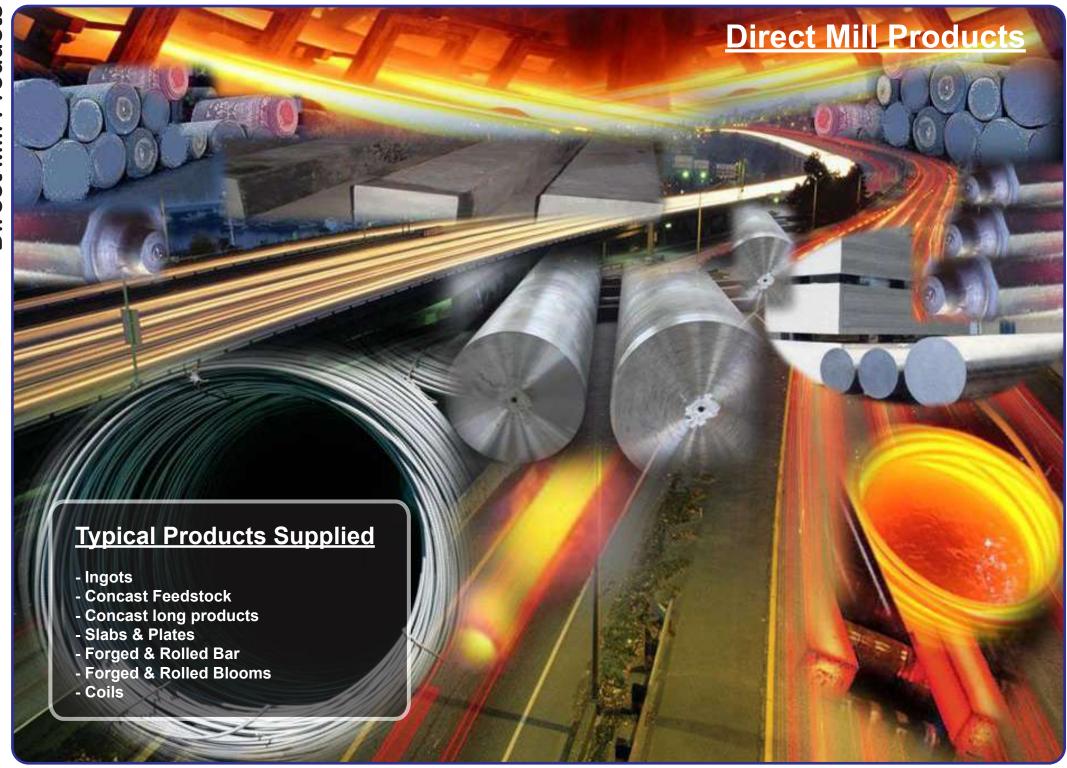
Our role is to help connect our customers directly with our Principal Supply Sources that we have worked with and trusted for over 25 years.

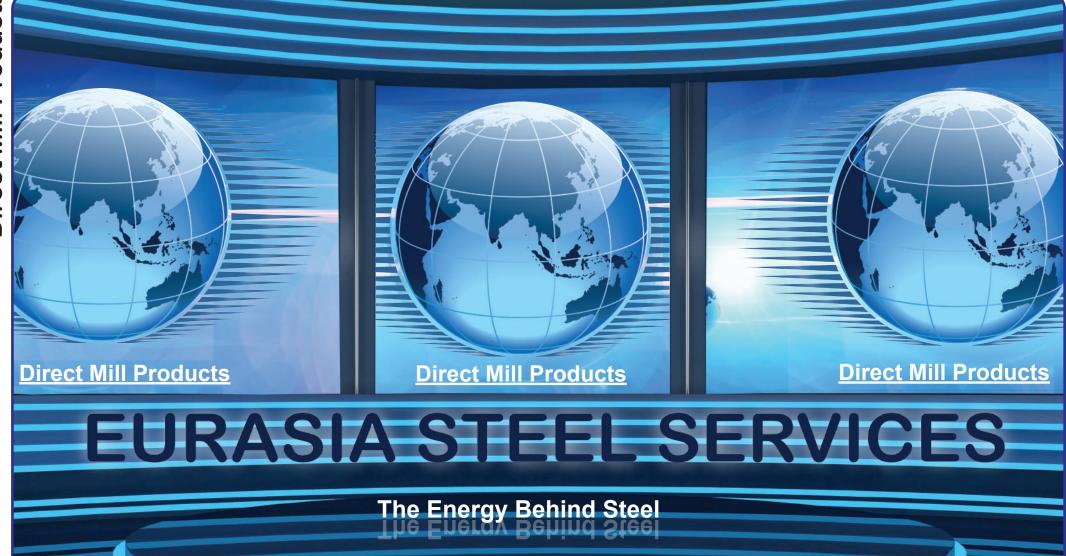
We simplify the technical jargon and remove obstacles in order to allow the buyers and sellers that we bring together to dedicate their time and efforts to maximizing their respective business opportunities.

Let us save you time, money and effort by connecting you directly with some of the worlds' best manufacturers.

"Coming together is a beginning, keeping together is progress and working together delivers success."







### News...

- connecting buyers of ingots, concast and hot rolled products directly with some of the best steel mills in Europe and Asia. Eurasia Steel Services act an expert intermediary for buyers wanting to source hot manufactured steel products from some of the worlds' most re-known suppliers. We have the co-operation and relationships in place with some of the best steel mills in the industry - ensuring that you get the 'best' of the products that you want to source.





### **Direct Forge Shop Products**

- whether it be a small and complex forging of just a few kilograms in weight requiring a specialized high alloy steel, or a forging in excess of 200 tonnes – Eurasia Steel Services will introduce you directly to the Principal Producers that we represent. With over 25 years experience in supplying 'high end' and niche engineering markets, Eurasia Steel Services is your gateway to new direct supply opportunities - connecting buyers with the worlds' best manufacturers.



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#### **Eurasia Steel Services (HQ).**

International Plaza, 10 Anson Road, #21/07, Singapore, 079903. Tel: +66(0) 8377 18720. E-mail: mark@eurasiasteelservices.com www.eurasiasteelservices.com



#### Mark Scott. Director. United Kingdom & Thailand

Responsible for: USA / EU / Australia & South East Asia. Tel: +66(0) 8377 18720. E-mail: mark@eurasiasteelservices.com



### Jai Kumar. Regional Executive Officer. Dubai

Responsible for: Middle East / Africa / India.

Tel: +971-55-593-9067. E-mail: jai@eurasiasteelservices.com



#### Aiden Kim. Business Development Manager. South Korea.

Responsible for: Korea / Japan / China.

Tel: +82(0) 10-9483-9226. E-mail: aiden@eurasiasteelservices.com

