

## **EURASIA STEEL SERVICES**

The Energy Behind Steel

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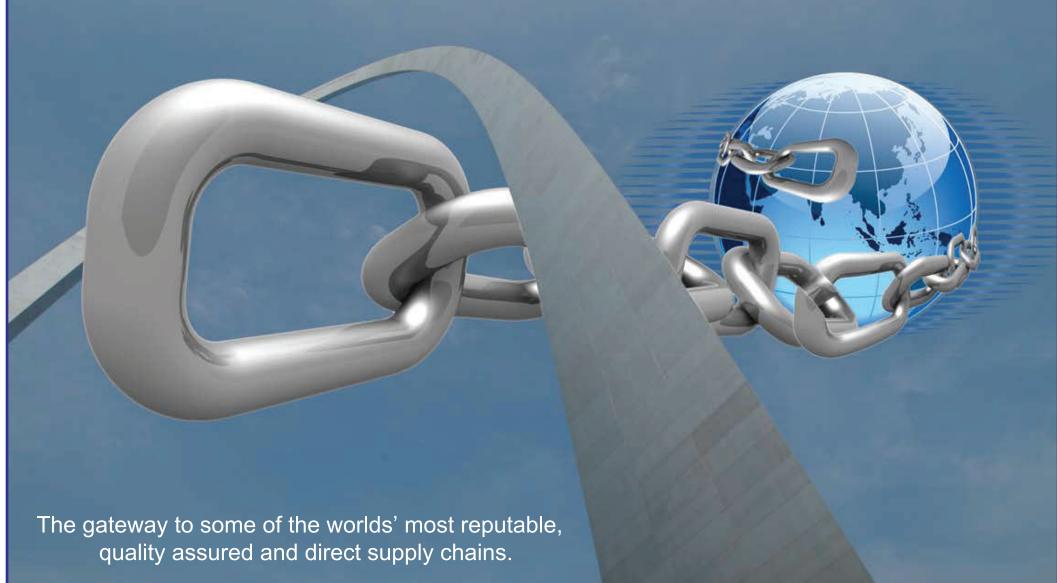
"Welcome to Eurasia Steel Services - we look forward to introducing new direct supply options to you and look forward to working together with you to form a successful, prosperous and long term business relationship."

After over 25 years of working in this industry, the first half of which was dedicated to manufacturing environments producing specialized engineering steels, and the second half spent working much closer with end user markets, I might paraphrase my personal experiences of working together with both groups by suggesting that; 'Producers are from Venus and Users are from Mars.'

Furthermore, it also seems to be the case, that the more demanding the end user markets are - the further apart that producers and users seem to be in their understanding and tolerance of each others' necessities. As a result of this, in many industrial and niche engineering markets, potentially well matched buyers and sellers are often unable to conduct business because of seemingly insurmountable obstacles that appear to stand in the way of progress.

The role of Eurasia Steel Services will be to help broker such business and introduce direct supply opportunities to our clients from our Principal Manufacturers. With the benefit of our enviable experience of working in both upstream and downstream environments, and by utilizing our knowledge of the production, engineering and processing challenges from end to end, Eurasia Steel Services will add value to your supply chain by managing the introductions and relationships on behalf of our Principals, helping to surmount obstacles, negotiate solutions and simplify the technical language and necessities of both parties - in order to facilitate business.

# **EURASIA STEEL SERVICES**





#### **Introduction**

Eurasia Steel Services represents a gateway to some of the worlds' best manufacturers, connecting and linking you up with direct access to approved, quality and trusted supply sources that we have developed and nurtured for over 25 years. As a specialist intermediary, we add value to your supply chain by 'best matching' a supply route to best suit your requirements,

managing the introductions and supplier relationships on your behalf - so that you don't have to.



Finding new potential suppliers, whether through the internet or trade directories, is a relatively easy process these days. However, to acquire a good understanding and cooperation with a new supplier is a different story altogether. Nevertheless, whether it be industrial raw materials, feedstock, long products or shaped and machined components that you are looking to source, Eurasia Steel Services will ensure that the support and cooperation is quickly established with the suppliers that we represent.

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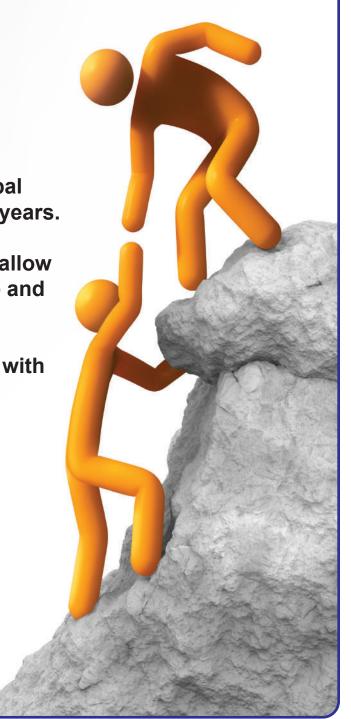
#### Our role

Our role is to help connect our customers directly with our Principal Supply Sources that we have worked with and trusted for over 25 years.

We simplify the technical jargon and remove obstacles in order to allow the buyers and sellers that we bring together to dedicate their time and efforts to maximizing their respective business opportunities.

Let us save you time, money and effort by connecting you directly with some of the worlds' best manufacturers.

"Coming together is a beginning, keeping together is progress and working together delivers success."



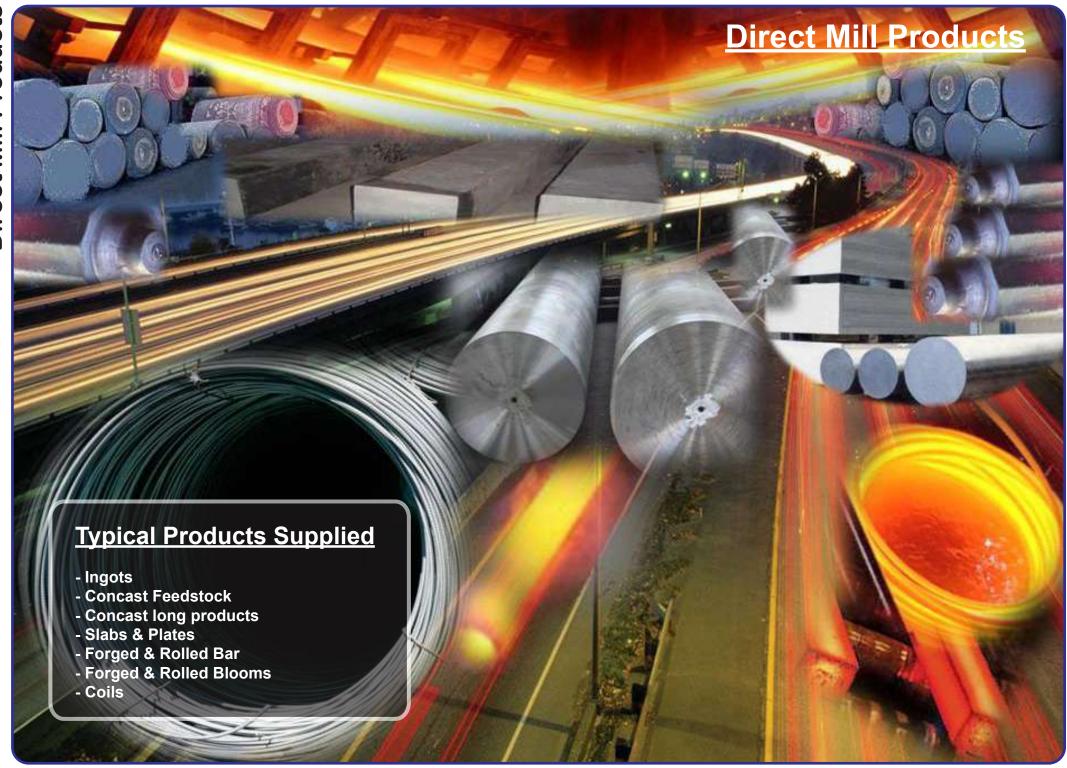
#### **Mission Statement**

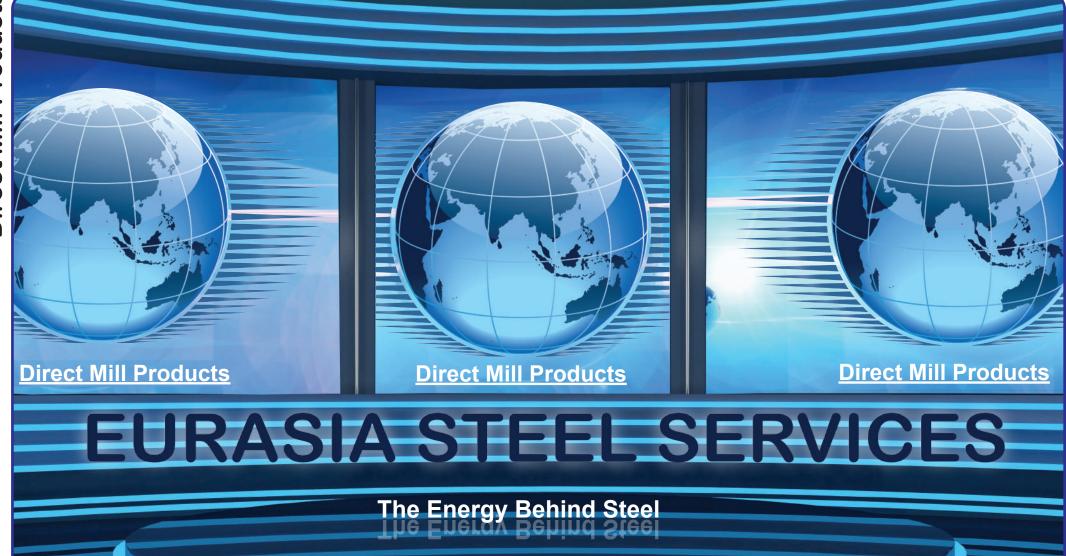
Eurasia Steel Services will continue to add value to the supply chains that we manage, providing impartial advice and services to our trading partners, delivering profitable and innovative solutions to industrial and engineering markets with the supply of quality products and high integrity components. We will continue to invest and commit to long term collaborations, engaging with like-minded companies and associates to deliver products and profits for all of our stakeholders.

We will ensure the longevity of our company, in association with our trading partners, by developing the scope and activity of our business, expanding the profile of the products and services we offer, whilst providing the highest level of professionalism, integrity, quality and customer service.

We will achieve our mission by listening to, and working together with our stakeholders and clients to ensure that we understand their aspirations. Furthermore, we will achieve our mission by understanding our core markets and the fundamental forces that affect and drive them, understanding our supply partners and their strengths and objectives, understanding the requirements and necessities of our customers and the standards and values they entrust to us, understanding that successes are synergetic and are best celebrated and shared – and understanding that success is not just an achievement, but the benchmark by which we must set our minimum goals and standards.

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#### News...

- connecting buyers of ingots, concast and hot rolled products directly with some of the best steel mills in Europe and Asia. Eurasia Steel Services act an expert intermediary for buyers wanting to source hot manufactured steel products from some of the worlds' most re-known suppliers. We have the co-operation and relationships in place with some of the best steel mills in the industry - ensuring that you get the 'best' of the products that you want to source.





### **Direct Forge Shop Products**

- whether it be a small and complex forging of just a few kilograms in weight requiring a specialized high alloy steel, or a forging in excess of 200 tonnes – Eurasia Steel Services will introduce you directly to the Principal Producers that we represent. With over 25 years experience in supplying 'high end' and niche engineering markets, Eurasia Steel Services is your gateway to new direct supply opportunities - connecting buyers with the worlds' best manufacturers.



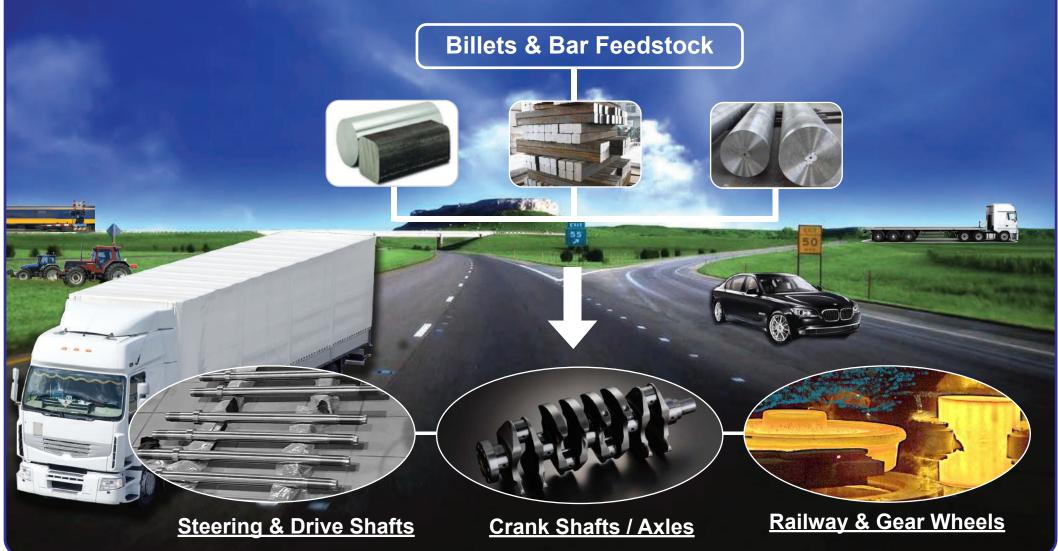
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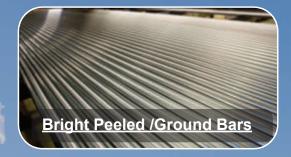
#### **Automotive & Off-Highway Industry**

Hot rolled steel billets and bars in compliance to both international and OEM specifications are supplied in to the automotive and rail industries. These products are subsequently either hot forged to produce wrought and near net shaped components such as axles, crankshafts, pinions, gear blanks and steel railway wheels, or machined and further processed to produce parts such as springs, piston rods, couplings and drive shafts.



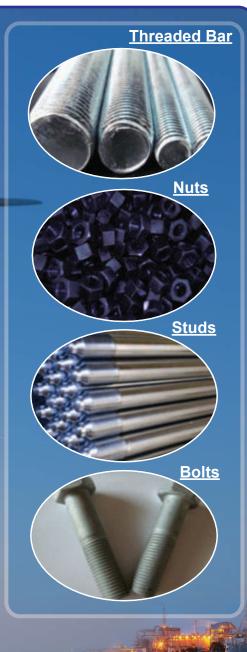
#### **Fastener Industry**

Feedstock products in the form of rod coil, wire, bright peeled and bright ground bars are supplied 'in condition' suitable for further processing in to various different fastener components. Invariably, in the more safety critical industries, such components are produced and conditioned to a higher tensile strength with greater impact toughness – especially where harsh conditions exist.







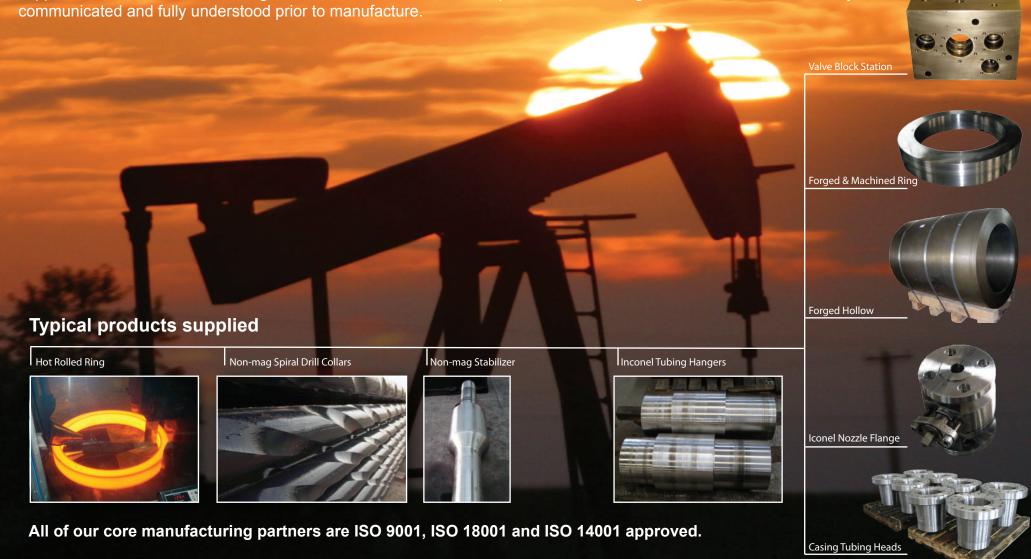


Under normal circumstances, high tensile bolts, nuts and studding are often used in environments where high load pressures and / or corrosive atmospheres can be found – typically in the Oil and Gas, Petrochemical, Power Generation and Wind Power Markets.

#### Oil and Gas Industry

Raw materials, forgings, semi-finished and finished components produced to either international specifications or client specifications and technical drawings.

As drilling and exploration extends in to deeper waters and harsher environments, coupled with new legislation and tighter controls, it is imperative that the supply chain keeps pace with the rate of change. We work very closely with both our suppliers and client base in this regard in order to ensure that new specifications and legislative information are clearly communicated and fully understood prior to manufacture.



### **Marine Industry**

Forgings, components and feed-stocks supplied to bespoke client requirements in a wide range of carbon, alloy, stainless, titanium and nickel alloy steels.

Whether for a "new build " giant super tanker requiring a large volume and wide variety of products, or a small private vessel requiring a one-off for repair work, we can supply a wide range of products for the marine industry, including components produced to the stringent straightness and dimensional tolerances required for propellers and special boat shafts. In addition, pre-machined bars and blanks, general shipbuilding plates, corrosion resistant stainless steel plates, and where weight design is more critical, aluminium plates and aluminium and titanium components can also be supplied.







## **Mining Industry**

Gear wheels, gear blanks, drive shafts, hydraulic equipment and general transmission components are typical of the products we supply in to the Mining Industry.

Precision engineered gear wheels, transmission and rotating components require strong and durable steels of consistent high quality and cleanness levels to ensure efficient operation at high temperatures and under challenging conditions.



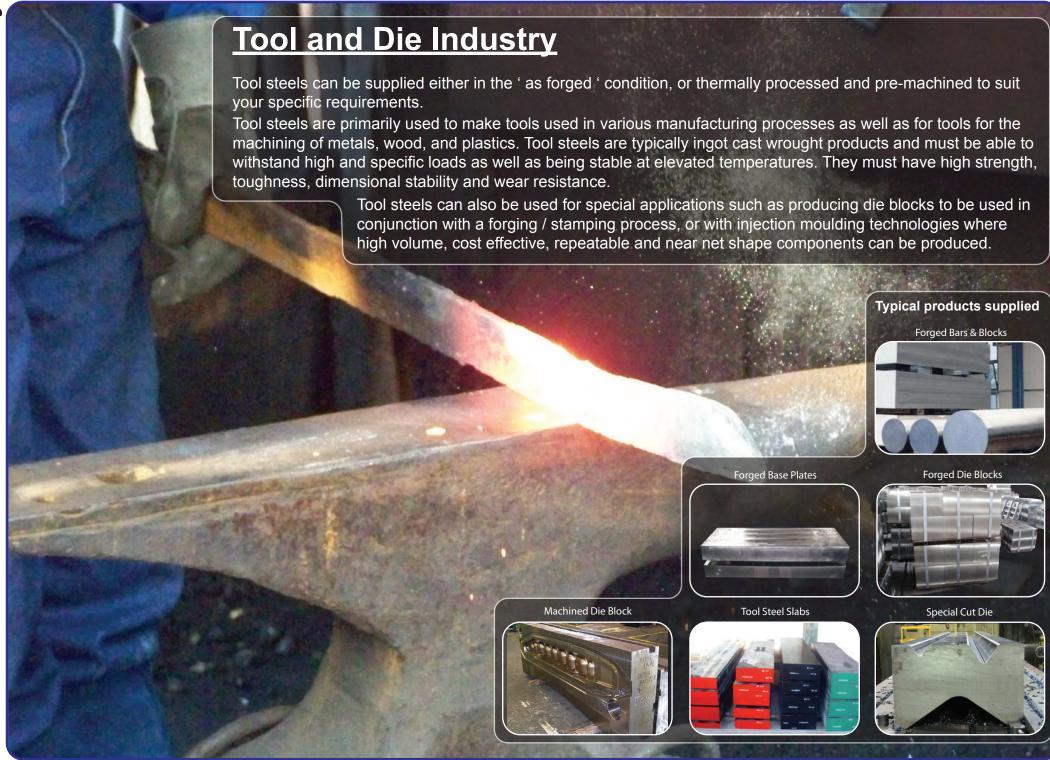
#### **Petrochemical Industry**

Stainless Tubes, thick wall hollow sections, forgings and components are supplied in compliance with international specifications and standards.

The materials used in the Petrochemical Industry are exposed to harsh and often volatile conditions, including extreme pressure, temperature variation, humidity and highly corrosive environments.



Typical materials supplied include: Austenitic Stainless, Duplex and Super Duplex and High Nickel Alloy Steels.



#### **Power Generation Industry**

Raw materials and components supplied for the various different power generation industries, including fossil and hydro plants and both the onshore and offshore renewables.

Specialist rolled, cast and forged engineering quality steels are supplied throughout the power generation industry. In particularly, for the wind power market, large forged shafts, gearing components and a wide range of hollow spacers and rings are typical of the core products that our Principals manufacture.

Material properties demonstrating high strength, toughness, creep resistance, fatigue and corrosion resistance at high temperatures are paramount for such components in this industry.





#### **Eurasia Steel Services (HQ).**

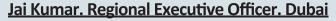
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